# Free risk management services included with every policy

We've teamed up with specialist providers from around the globe to offer you a wide range of best of breed risk management services, tailored for technology companies. Should you choose to place your policy with us, you'll benefit from the following at no additional cost:

## Legal contract publishing tool

We have teamed with LawDepot to provide you access to a publishing tool which will empower you to generate custom legal documents, contracts and forms.

## Contract best practices guidebook

Our easy to read guidance sheet will help you negotiate your way through the legal minefield of contracts in the tech industry.

## Cyber risk rating report

BitSight will provide you with a comprehensive security risk rating report by reviewing key features relating to your company's internet presence. Your security rating is similar to a consumer credit score and allows you to benchmark yourself against peers and competitors.

## CFC breach alert

The CFC RepKnight breach monitoring service continually searches the dark web for information specific to your organisation and alerts you in real-time to possible breaches of your data. This proactive approach helps you minimise the fallout from a variety of cyber incidents.

## Cyber incident response plan builder

Our unique toolkit brings together a wide range of templates and practical experience to help you produce a tailored incident response plan in case the worst happens. By building a robust plan you can effectively reduce the impact of a cyber event and ensure all appropriate parties are engaged at the right time and in the right way.

## Cyber risk awareness training

This phishing-focused eLearning tool helps protect you from social engineering attacks, one of the major attack vectors faced by mid-sized companies today. With support for unlimited users and campaigns, this tool provides you with a great way to test your users and prepare them for inevitable phishing campaigns.

## Cyber awareness videos

We will provide you with up to 25 complimentary annual licenses for NINJIO's fun and engaging cyber security awareness videos. After a short onboarding process, you will have immediate access to NINJIO's growing library of 35+ videos. A new episode is released every 30 days focusing on breaches straight from the headlines.

### Please indicate below which risk management services will be of most benefit to your business

| | |
|---|---|
| Legal contract publishing tool | Cyber incident response plan builder |
| Contract best practices guidebook | Cyber risk awareness training |
| Cyber risk rating report | Cyber awareness videos |
| CFC breach alert | |

The purpose of this application form is for us to find out more about you. You must provide us with all information which may be material to the cover you wish to purchase and which may influence our decision whether to insure you, what cover we offer you or the premium we charge you.

### How to complete this form

*The individual who completes this application form should be a senior member of staff at the company and should ensure that they have checked with other senior managers and colleagues responsible for arranging the insurance that the questions are answered accurately and as completely as possible. Once completed, please return this form to your insurance broker.*

## Section 1: Company Details

*1.1*    Please state the name and address of the principal company for whom this insurance is required. Cover is also provided for the subsidiaries of the principal company, but only if you include the data from all of these subsidiaries in your answers to all of the questions in this form.

Company name:

Registered Address (Address, State, ZIP, Country):

Website Address:

Please provide details for the primary contact for this insurance policy:

Contact Name:                                    Position:

Email address:                                   Telephone number:

*1.2*    Date the business was established (MM/DD / YYYY):

*1.3*    Date the business began providing Managed Services (MM/DD/YYYY):

*1.4*    Number of employees:

*1.5*    Date of company financial year end (MM/DD / YYYY):

*1.6*    Please state your gross revenue in respect of the following years:

|  | Last complete FY | Estimate for current FY | Estimate for next FY |
|---|---|---|---|
| Domestic revenue: | $ | $ | $ |
| Other territory revenue: | $ | $ | $ |
| Total gross revenue: | $ | $ | $ |
| Profit (Loss): | $ | $ | $ |

## Section 2: Activities

2.1    Please provide a percentage breakdown of your products and services:

*Please note that the total of all your products and services should equal 100%*

........................................................................................................................................ %

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2.2    Please state whether you provide hosting services to your clients:

        No

        Yes, own servers

        Yes, outsourced to a third party

*If outsourced to a third party, please state who the third party is:*
........................................................................................................................................

*If outsourced to a third party, please state whether they are rated Tier 3 or better:*    Yes        No

2.3    Please provide a percentage breakdown of your products and services supplied to the following sectors:

Healthcare (%): .............................................        Finance (%): .............................................

Legal (%): .............................................        Retail (%): .............................................

Other (%):

*If "other", please describe below:*



_____

2.4    Please state whether you:

a) sell products including hardware:        Yes        No

*If "yes" please confirm what percentage of your current year revenue this represents: (%)*
........................................................................................................................................

b) are involved with hardware installation at third party premises:        Yes        No

*If "yes" please confirm what percentage of your current year revenue this represents: (%)*

## Section 3: Contract & Risk Management Information

3.1    Please state whether you have any contracts of more than $500,000 per annum:    Yes    No

*If ''yes'' please confirm the size in USD and the length of your three largest contracts:*

| Name of client | Start of contract (MM/YY) | End of contract (MM/YY) | Size (USD) per annum |
|---|---|---|---|
| | | | |
| | | | |

3.2    Do you always work under a purchase order, terms and conditions or a written contract?    Yes    No

3.3    Please state which of the following contractual provisions are found in all of your purchase orders, terms and conditions or written contracts:

Limitation of liabilities for consequential damages or caps on liability:    Yes    No

Agreed Statement of Work:    Yes    No

Change control procedures for any changes to the agreed Statement of Work:    Yes    No

*If ''no'' to any of the above, please explain:*

3.4    Please state whether you undertake any work on third party systems:    Yes    No

If work is completed on any third party systems, do you ensure there is documented sign off that backups are operating correctly:    Yes    No

## Section 4: Cyber Security Risk Management

4.1    Please state whether:

a) multifactor authentication is enabled on any software solution or operating system* supplied by you to your client that allows commands to be made remotely or software to be executed remotely:    Yes    No

*\* Please note: this includes any remote management and monitoring tool (RMM) or virtual private network (VPN).*

b) you have a backup policy in place for all data on your computer systems or on your client's computer systems which you are responsible for:    Yes    No

*If "yes", please state whether:*

i. you make three copies of data with one copy being the production data and two being backup copies:    Yes    No

ii. you store the backup data copies in two different formats which are held at separate physical locations:    Yes    No

iii. any one user account cannot access both backup copies to modify or delete any of the backed-up data:    Yes    No

c) if the client did not purchase the service from you, do you have hold harmless agreements in your favour for any liability arising out of any computer system backup or failure to provide any computer system backup:    Yes    No

4.2    Please provide the name of your:

RMM software vendor:                                    MFA software:

4.3    Do you encrypt all sensitive data when stored on portable devices:    Yes    No

## Section 5: Claims Experience

5.1    Please state whether you are aware of any incident:

a) which may result in a claim under any of the insurance for which you are applying to purchase in this application form:    Yes    No

b) which resulted in legal action being made against any of the companies to be insured within the last 5 years:    Yes    No

*If you have answered "yes" to a) or b) above then please describe the incident, including the monetary amount of the potential claim or the monetary amount of any claim paid or reserved for payment by you or by an insurer. Please include all relevant dates, including a description of the status of any current claim which has been made but has not been settled or otherwise resolved.*

### Important Notice

*By signing this form you agree that the information provided is both accurate and complete and that you have made all reasonable attempts to ensure this is the case by asking the appropriate people within your business. CFC Underwriting will use this information solely for the purposes of providing insurance services and may share your data with third parties in order to do this. We may also use anonymized elements of your data for the analysis of industry trends and to provide benchmarking data. For full details on our privacy policy please visit* **www.cfcunderwriting.com/privacy**

Contact Name:                                        Position:

Signature:                                              Date (MM/DD/YYYY):