

When was the last time you thought about your professional liability wholesaler?

## The MDO Difference

- We **understand** professional and management liability products are not commodities.
- We take the **effort** to understand the needs of your client before submitting to market.
- We are **creative** and seek **innovative** ways to write business.
- Our **dedication** to professional liability allows us to **recognize** exposures and provide solutions often overlooked by other wholesalers.
- We have **relationships** with more than seventy five "A" rated professional liability markets.
- We **excel** at offering solutions to unusual problems.

**Like a duck, we make it look easy while underneath we are paddling like hell.** Partnering with MDO provides a competitive advantage. Our responsiveness, partnerships with top specialty carriers, and an understanding of the marketplace set us apart from the crowd. **It's time to think differently about professional liability.**

One of The McGowan Companies.  
Let MDO show you the way.

For more information contact:  
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