

Deerfield Insurance Company
Evanston Insurance Company
Essex Insurance Company
Markel American Insurance Company
Markel Insurance Company
Associated International Insurance
Company



InfoProSM

APPLICATION FOR INFORMATION TECHNOLOGY PROFESSIONAL LIABILITY AND DATA BREACH AND PRIVACY LIABILITY, DATA BREACH LOSS TO INSURED AND ELECTRONIC MEDIA LIABILITY INSURANCE

Notice: The liability coverage(s) for which application is made: (1) applies only to "Claims" first made during the "Policy Period"; and (2) the limits of liability shall be reduced by "Claim Expenses" and "Claim Expenses" shall be applied against the deductible.

Please read the policy carefully.

If space is insufficient to answer any question fully, attach a separate sheet.

If response is none, state NONE.

Ī.	GEN	NERAL INFORMATION					
1.	(a)	Full name of Applicant:					
	(b)	Principal business premise address:	(Street	:)	(County)		
		(City)	(State)		(Zip)		
	(c)	Phone Number:					
	(d)	Date formed/organized (MM/DD/YYYY					
	(e)	Number of employees including princip	als:				
		Full-time Part-time		Seasonal /Temporary	Total		
	(e)	Date formed/organized (MM/DD/YYYY):				
	(f)	Business is a: [] corporation [] part	nership [] individual [] other			
	(g)	Web site(s):					
2.	(a) (b)	Is the Applicant controlled by, owned by other organization?	such org	anization(s)?	[]	Yes [] No] No
3.	Durii (a)	ng the last year has the Applicant been in Any merger, consolidation or acquisitio (i) If Yes, provide a complete explana liability coverage purchased by any	n?tion detail	ing liabilities assumed and any page of the same in th	[] professional	Yes [
	(b)	A change in the nature of business ope (i) If Yes, provide details.	rations?		[]	Yes [] No
4.		ng the last year has the name of the App es, provide details including previous nam] No
II.	Αſ	DDITIONAL INFORMATION					

1. If you are a new Applicant with this company, attach:

- (a) Professional qualifications (i.e. resume or c.v.) of each of the owners, partners, officers and key employees of the Applicant(s) named in Part I. Question 1.(a) above.
- (b) Sample contract for services between the Applicant and its clients.
- (c) A list of and description of affiliations with any organization owned by any owner, partner or officer of any Applicant.

IT-30000 04/09 Page 1 of 8

2.	If the Applicant is applying for renewal with this company, attach: (a) Any changes in any items provided last year pursuant to Items (a), (b), or (c) above.					
III.	PROFESSIONAL ACTIVITIES AND SPE	CIALTY				
1.	(ii) Military defense system or weak (b) Processing, storing or transmission (c) Operation of: (i) Any web site which includes us web site?	ment of any kind?	Yes No No No No No No No N			
2.	(ii) For the last twelve (12) month (iii) For prior year: \$	·				
3.	Provide the percentage of the Applicant's					
	Computer Services/Consulting — % Business Process Outsourcing — % Data Base Administration — % Data Processing — % Help Desk Service — % IT Consulting - Non-Security — % IT Consulting - Security — % IT Staffing/Staff Augmentation — % IT Training — % Network Design/Installation — % Security Monitoring	Hardware/Telecomm % Cable TV/Satellite% Electronic Components% Hardware Sales% Internet Service Provider% Search Engine% Search Engine Optimization% Telecommunications% VAR (ERM/ERP)% VAR (non-ERM/ERP)% Web Page Design% Web Page Hosting	Software/Software as a Service % CAD% ERM/ERP% Financial Records% Financial Transactions% Insurance Underwriting/			

Is the Applicant engaged in any business or profession other than as described in Question 3. above? Yes [] No []

 (a) If Yes, describe any professional services performed for others not contemplated in Question 3. above and indicate the percentage of gross revenues derived from each activity.

indic	cate the percentage of gross revenues derived from each ac	ctivity.
	Professional Services	Percent of Gross Revenues

IT-30000 04/09 Page 2 of 8

5.	(a) If Yes, indicate percentage of billings and whether a certificate of professional liability each.	
6.	Provide the following for the Applicant's five largest clients for the last three years:	
٠.	Client Name Professional Services	Gross Revenues
	<u></u>	\$
		\$
		\$
		\$
		\$
7.	Were more than 50% of the Applicant's gross revenues for any of the last three years derived any one contract?	
	(a) If Yes, specify client, professional services and duration of contract.	
IV.	RISK MANAGEMENT	
1.	Does the Applicant have a:	
	(a) Policy for the testing and documentation of all software and system development?(b) Pre-implementation review or evaluation process in place?	
	(b) Pre-implementation review or evaluation process in place?	
	products?	
	If Yes,(i) Describe the Applicant's procedure for contacting clients in the event a potential profound:	blem is
	(ii) Does the Applicant provide patches, bug fixes or other corrections free of charge?	[] Yes [] No
	(iii) Does the Applicant have a designated security manager?	
	(d) Formal process for customer complaint resolution? If Yes, describe.	[]Yes []No
	(e) Perform background checks on employees with access to sensitive client data including client sites and access to client networks?	work at[] Yes [] No
2.	Do all of the Applicant's clients provide written acceptance of all software and/or system developrior to production and/or implementation?	•
3.	Has the Applicant ever discontinued or replaced any product for reasons other than a routine t upgrade?	
	(a) If Yes, provide details.	
4.	In the last three years, has the Applicant:	
	(a) Filed any suits to collect fees?	
	(i) If Yes, how many?	[]Yes []No
5.	Indicate the percentage of the Applicant's business using each type of contact below: (a) Applicant's Standard Contract/License Agreement/Letter of Engagement	
6.	Do the Applicant's contracts contain: (a) Hold harmless clause in favor of: [] Applicant [] Client [] Mutual [] None (b) Limitation of liability in favor of: [] Applicant [] Client [] Mutual [] None (c) Disclaimer of warranties? (d) Ownership of intellectual property (IP) clause?	
7.	Can standard contracts be modified?	
	(a) If Yes, who can approve modifications: (i) General Counsel/Attorney? (ii) Principal, President, CEO or COO? (iii) Vice President, Director or Manager?	

IT-30000 04/09 Page 3 of 8

8.	Does the Applicant perform background checks on all employees and contractors with access to sensitive data on the Applicant's network or on client networks?] Yes	[]] No		
9.	Does the Applicant host or store any private or confidential information for clients					
10.	Do the Applicant's clients or other third parties rely on the Applicant's network for access to software and/or data?[] Yes	[]] No		
If Q	Questions 9. and 10. above are both answered No, skip to Section VI.					
٧.	NETWORK SECURITY – By attachment provide explanation of any No response.					
A.	Basic Controls					
1.	Does the Applicant:	- > 4				
	(a) Have written information security and acceptable use policies?					
	(b) Have either a trained staff member or outside contractor responsible for managing its information security?	1 Yes	. 1	1 No		
	(i) If Yes, which of the following applies: [] Network security only [] Network security and privacy compliance	1.00	٠.	,		
	(c) Reassess its information security policy and procedures?] Yes	[]] No		
	(i) If Yes, how frequently: [] Less than annually [] Annually or more frequently (d) Securely configure firewalls, routers and other security appliances?	1 Yes	Γ.	l No		
	(i) If Yes, which of the following applies:	•		•		
	[] Change default admin passwords [] Remove unneeded services (e) Use anti-virus and anti-spyware software?[1 Vac	г .	l No		
	(i) If Yes, which of the following applies:] 163	ι.] 140		
	[] On all desktop computers with automatic update					
	[] On all computers and servers with automatic update[] Scanning all incoming email					
2.	How does the Applicant manage its: (a) Security patch notifications from its major systems vendors? [] No automatic notice					
	[] Automatic notice (where available) and implement in more than 30 days [] Automatic notice (where available) implement in 30 days or less	6				
	 (b) Change control process to ensure that modifications to its network do not compromise security be implementing them in production? [] No security testing [] Some upgrades subject to security testing [] All upgrades subject to security testing 	tore				
3.	How does the Applicant limit access to its network? [] No controls or use shared log on ID's [] Unique user ID's [] Unique user ID's and role based access to sensitive data					
4.	Does the Applicant have a process to delete systems access within 48 hours of employee termination?] Yes	[]] No		
	Is sensitive data in databases, logs, files, backup media, etc. stored securely for example by means of encryption or truncation?] Yes	[]] No		
6.	Does the Applicant store sensitive information on any of the following media? If Yes, is it encrypted?					
	Sensitive Data	Encrypte	<u>ed</u> .			
	(a) Laptop hard drives?	J Yes	[[] No		
	(c) Flash drives or other portable storage devices?] Yes	[]] No		
	(d) Back-up tapes?] Yes	[]] No		
7.	Is encryption used in the transmission of sensitive information via e-mail?] Yes	[]] No		
8.	How does the Applicant:					
	 (a) Log access attempts to its network? [] No log [] Log unsuccessful attempts only [] Log all a (b) Audit access to sensitive information by authorized users? [] No audits [] In response to incide [] Random audits quarterly or more frequently 	ittempts ents				
9.	Is access to equipment, such as servers and workstations, and storage media containing sensitive data physically protected?] No		
	(a) If Yes, how is it physically controlled? [] Areas open to employees only [] Role based access	controls				
10.	Is a vulnerability scan or penetration test performed on all Internet-facing applications and systems before they go into production and at least quarterly thereafter?] Yes	[]] No		

IT-30000 04/09 Page 4 of 8

11.	Is an intrusion detection or intrusion prevention system used in the Applicant's network?[]	Yes	[] No
12.	Does the Applicant ensure sensitive data is permanently removed (e.g., degaussing, overwriting with 1's and 0's, physical destruction but not merely deleting) from hard drives and other storage media before equipment is discarded or sold and from paper records prior to disposal?]	Yes	[] No
13.	Are security alerts from the intrusion detection or intrusion prevention system (IDS/IPS) continuously monitored and are the latest IDS/IPS signatures installed?]	Yes	[] No
14.	Are there regular internal or external audit reviews of the Applicant's network?				
B.	Collection or Storage of Sensitive Information on Web Sites and Servers Check if not applicable. []				
1.	Does the Applicant require individual user ID's and passwords for any areas of its web site where sensitive data is collected?]	Yes	[] No
2.	Are all sessions where sensitive data is entered encrypted with a Secure Socket Layer (SSL)?[]	Yes	[] No
3.	Does the Applicant have any sensitive data on its web server or on any device connected to its web				
	server?[(a) If Yes, is this data encrypted?[
4.	In the development of the Applicant's web applications, has the Applicant adopted Open Web Application Security Project (OWASP) or other best practices to defend against known web attacks (Cross Scripting, SQL Injection, etc.)?				
C.	Wireless and Remote Access to Applicant's Network Check if not applicable. []				
1.	Does the Applicant secure remote access to its network?]	Yes	[] No
2.	Does the Applicant require minimum security standards (anti-virus, firewall, etc.) for any computers used to access the network remotely?]	Yes	[] No
3.	Does the Applicant have a wireless network?				
	recent standard (e.g., not unencrypted or using WEP standard)? [(b) Is there a firewall between all wireless access points and the parts of the Applicant's network on which sensitive information is stored?			•] No
	(c) Does the Applicant have a repeatable process to identify rogue/unauthorized wireless devices connected to its wireless network?	_		-	_
D.	Payment (Credit and Debit) Card Handling Check if not applicable. []				
1.	Does the Applicant: (a) Store any payment card information on its network?				
2.	Does the Applicant process any payment card transaction over wireless networks?	-		-	-
3.	Does the Applicant store Card Security Code/Card Verification Value (CSC/CVV) data on its network?	1	. 55	L	1.10
]	Yes	[] No
4.	Is the Applicant certified as complying with the applicable PCI standard?]	Yes	[] No

IT-30000 04/09 Page 5 of 8

E.	<u>Data Breach Loss to Insured Coverage</u> Check if coverage not requested. []
1.	Are alternative facilities available in the event of a shutdown/failure of the network system? [] Yes [] No
2.	Does the Applicant maintain proof of and documented procedures for routine backups?
3.	Are key data and software code stored: (a) On redundant storage device?
4.	Does the Applicant have a written disaster recovery plan?
VI.	Electronic Media Coverage (including Software Copyright) Check if coverage Not Requested []
1.	For all software or products the Applicant develops, does the Applicant: (a) Have an intellectual property review process?
	(b) Have a policy or employee training program in place to prevent IP infringement?
2.	Does the Applicant conduct prior review of any content for its own web site or to provided to clients as part of the Applicant's professional services, including blogs, if applicable, for copyright infringement, trademark infringement, libel or slander, violation or rights of privacy or publicity?
3.	Does the Applicant post or permit employees to post, anonymous entries on blogs, bulletin boards or other forums related to the Applicant's business?
4.	Does the Applicant have take down procedure to comply with DMCA safe harbor provisions if hosting content posted by third parties on their servers or web site? [] Yes [] No [] NA
5.	Does the Applicant obtain clear rights to intellectual property (IP) supplied by third parties if such IP is displayed on their web site or provided to a client as part of the Applicant's professional services?[] Yes [] No
VII.	CLAIMS/HISTORY
1.	Has the Applicant at any time during the last five (5) years had any incidents, claims, suits or proceedings arising out of professional services or an unauthorized access, intrusion, breach, compromise, or misuse of the Applicant's network including embezzlement, fraud, theft of proprietary information, denial of service, electronic vandalism or sabotage, computer virus or other incident whether or not reported to its insurance carrier?
2.	Has the Applicant at any time during the last three (3) years had any incidents, claims or suits involving the following and/or is the Applicant aware if any fact, circumstance, situation or incident related to the following which might give rise to a claim: (a) Infringement of copyright, trademark, trade dress, rights of privacy or rights of publicity?
3.	Is the Applicant and/or any of its principal, partner, owner, officer, director, employee, manager or managing member or any person(s) or organization(s) proposed for this insurance aware of any fact, circumstance, situation, incident or allegation of negligence or wrongdoing, which might afford grounds for any claim such as would fall under the proposed insurance?

IT-30000 04/09 Page 6 of 8

4.	affiliates, and/or cancelled or nor	for any other per	son(s) or organiz		icant, its predecessors, subsidia for this insurance ever been dec	
5.	managing memb person or organi pending or comp proceedings, act	pers or employees zation proposed to pleted investigative	s its predecessor for this insurance e or administrati garding data pri	rs, subsidiaries, affi e been involved in c ve proceedings or (ers, directors, managers and/or iliates, and/or any other or have knowledge of any governmental regulatory	[] Yes [] No]
6.	List current and If None, check I	•	al Liability Insura	nce for each of the	last three (3) years:	
	Insurance	Limits of			Inception-	Retroactive/
	Company	Liability	Deductible	Premium	Expiration Dates (MM/DD/YYYY)	Prior Acts Date
7.					Limite of Link Wh.	[]Yes[]No
		de: Insurer: verage include P			_ Limits of Liability: ards?	[]Yes []No

NOTICE TO THE APPLICANT - PLEASE READ CAREFULLY

No fact, circumstance, situation or incident indicating the probability of a claim, loss or action for which coverage may be afforded by the proposed insurance is now known by any person(s) or entity(ies) proposed for this insurance other than that which is disclosed in this application. It is agreed by all concerned that if there be knowledge of any such fact, circumstance, situation or incident any claim subsequently emanating therefrom shall be excluded from coverage under the proposed insurance.

This application, information submitted with this application and all previous applications and material changes thereto of which the underwriting manager, Company and/or affiliates thereof receives notice is on file with the underwriting manager, Company and/or affiliates thereof and is considered physically attached to and part of the policy if issued. The underwriting manager, Company and/or affiliates thereof will have relied upon this application and all such attachments in issuing the policy.

For the purpose of this application, the undersigned authorized agent of the person(s) and entity(ies) proposed for this insurance declares that to the best of his/her knowledge and belief, after reasonable inquiry, the statements in this application and in any attachments, are true and complete. The underwriting manager, Company and/or affiliates thereof are authorized to make any inquiry in connection with this application. Signing this application does not bind the Company to provide or the Applicant to purchase the insurance.

If the information in this application or any attachment materially changes between the date this application is signed and the effective date of the policy, the Applicant will promptly notify the underwriting manager, Company and/or affiliates thereof, who may modify or withdraw any outstanding quotation or agreement to bind coverage.

The undersigned declares that the person(s) and entity(ies) proposed for this insurance understand that the liability coverage(s) for which this application is made apply(ies):

- (i) Only to "Claims" first made during the "Policy Period" and reported to the Company during the "Policy Period" or within sixty days after the expiration date of the "Policy Period," unless the extended reporting period is exercised. If the extended reporting period is exercised, the policy shall also apply to "Claims" first made during the extended reporting period and reported to the Company during the extended reporting period or within sixty days after the expiration of the extended reporting period;
- (ii) The limits of liability contained in the policy shall be reduced, and may be completely exhausted by "Claim Expenses" and, in such event, the Company will not be liable for "Claim Expenses" or the amount of any judgment or settlement to the extent that such costs exceed the limits of liability in the policy; and

(iii) "Claim Expenses" shall be applied against the "Deductible".

IT-30000 04/09 Page 7 of 8

Must be signed within 60 days of the proposed effective date.				
Name of Applicant	Title (Officer, partner, etc.)			
Signature of Applicant	Date			

Notice to Applicants: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects the person to criminal and civil penalties.

IT-30000 04/09 Page 8 of 8